September 10, 2026

Dear Valued Customer,

As you may be aware, ongoing inflationary pressures and changes in tariffs have increased costs for raw materials, components, transportation, labour, and imported finished goods across our industry. Despite our continued efforts to manage these increases through operational efficiencies and supply chain optimization, the sustained impact requires a pricing adjustment as follows:

ALL GRID PRODUCTS: **Effective October 1, 2026,** prices for the following products will increase as outlined below:

- **All Suspension Systems and Accessories: +6%**

GYPSUM CEILING TILES: All **Pre September 10, 2026, quotes** with a **shipping date occurring prior to October 1, 2026,** will be honored at the current pricing. **Post September 10, 2026, quotes** and/or **any orders shipped after October 1, 2026,** will have the following increases outlined below:

- **Envirogard™ (Gypsum Ceiling Tiles): +31%**
- **Vinylrock™ (Gypsum Ceiling Tiles): +26%**

METAL CEILING PRODUCTS: All quotes and orders **shipped Post September 10, 2026**, will have the following adjustment outlined below:

- Consistent with current practices, a separate line items will be added to reflect the impact of tariffs.

Our commitment to delivering exceptional value remains unchanged. We continue to invest in our products, service capabilities, and supply chain resilience to support your business today and in the future.

Should you have any questions regarding this adjustment or wish to discuss upcoming orders, please do not hesitate to contact your sales representative.

We thank you for your continued support and partnership.



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