

April 25, 2025.

To: Our Valued Distributor Partners

Subject: FLEMING BARON 2025 Price Books and Buying Programs

We would like to announce the release of our new 2025 price book.

- The 2025 price book will have an approximate 3% increase with an effective date of **May 26, 2025**.
- All buying program or non-quoted orders, received on or after May 26, 2025, will be priced on the new 2025 price book.
- Effective May 26, 2025, quotes issued will be based on the new 2025 price book.
- Existing project quotes will be valid through the expiration date printed on the quote.
- Quotes issued between the date of this letter, through to May 26, will be based off the current 2024 price book, with a price escalator after 3 months.

We will be giving notice to the project management software companies in our industry, so all those programs should be updated by May 26, 2025.

As in the past, we will remain flexible where we can with quote extensions if projects have been delayed. We ask that you reach out to your DSS Sales Representative to work through possible solutions.

We thank you for your continued support of Fleming Baron and if you have any questions, please contact your Door Group Customer Service Professional or your ASSA ABLOY Door Security Solutions Representative.

Sincerely,



Tim Zeng

General Manager

Fleming Baron

ASSA ABLOY Opening Solutions

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