



March 26, 2025

**Tariff Surcharge, Effective April 16, 2025**

Dear Valued Customer,

Recently, the U.S. government announced new tariffs on a wide range of goods imported from several countries, including Canada. These tariffs are creating increased cost pressures throughout the supply chain. In response, we will implement a tariff surcharge to help offset these impacts.

**Effective April 16, 2025, a 5.5% tariff surcharge will be added to all new orders. Any new orders received on or after this date will include the surcharge. Any existing orders, including open orders, that ship after June 15, 2025, are also subject to the surcharge.**

This surcharge is necessary due to the increased costs tied to global supply chain volatility—specifically U.S.-imposed tariffs, as well as ongoing freight and raw material price fluctuations. We are working actively to reduce the impact of these changes while continuing to offer the quality and service you rely on.

We understand this may affect your budgeting and planning, and we are providing advance notice to help you prepare. Please know we are actively working to mitigate the impact of these tariffs while continuing to deliver high-quality products at competitive prices.

If you have any questions or concerns, please contact your account representative.

We appreciate your continued partnership and the trust you place in Plasti-Fab to deliver reliable, high-performance building envelope solutions. We remain committed to supporting your business through these changes and will continue to keep you informed as the situation evolves.

Sincerely,

A handwritten signature in blue ink, appearing to read "Nick Weller".

Nick Weller  
VP, Diversified Products